“I think the Foundation is awesome because they make sure we have healthy teeth.”

“At the end, they hug you and they say thank you and you want to turn around and say, ‘No, thank you for doing that for me.’ Those are the days where you kind of want to turn around and wipe away your tears because you don’t want the kids to see you crying, but those are the good days in the clinic.”
“I’d like to thank the Foundation for giving my son the opportunity to be able to do what he likes to every day and give him a great smile.”

AAPD Foundation is the nation’s largest dentist-led charity dedicated to children’s oral health.

We believe that every child, regardless of ability to pay, deserves a Dental Home – a place to receive consistent, compassionate and quality dental care.

Thanks to the generosity of people like you, the Foundation has given or committed more dollars to help children than any other national dental charity. Those funds have helped local community organizations provide dental care to more than 550,000 children who may otherwise not be able to afford care.

The community organizations and educational institutions selected by child oral health experts and funded by the Foundation go the extra mile every day to provide a Dental Home. Our grant recipients are often the frontline safety net providers serving the children most at-risk.

Our goal is Dental Homes for all children.

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A Note from our President and our CEO

All of us have stories to share about 2020 – how the onset of the pandemic affected our personal lives, our work lives, and the lives of those we love. These stories will be of sadness, of frustration and of loss. They also will be stories of hope, of progress and of perseverance. Many of these stories are tales we will tell for the rest of our lives.

We have heard so many stories in the last year. Happy children who are more confident with their healthy smiles; tearful parents relieved their child’s follow up visits are all good news; passionate dental team members grateful to serve their patients and their families. Thanks to the generosity of friends and supporters like you, the stories are heartwarming, encouraging and filled with gratitude.

We are pleased to provide you with glimpses of these stories in this annual report. No written document can do sufficient justice to the compassion and commitment of our grantees across the country. All of our grantees, current and previous, are the embodiment of our mission to support Dental Homes for all children. The AAPD Foundation is grateful for their dedication and skill.

Thank you for your continued support of our shared efforts in our fight against childhood tooth decay. We will continue to work together to ensure every child has a chance at a happier, healthier life thanks to optimal oral health. Of all the real stories we hear, we know every story is possible because of you.

Dr. Charles S. Czerepak
AAPD Foundation, President

Dr. John S. Rutkauskas
Chief Executive Officer

“I am grateful for the foundation that gives us the opportunity to work in clinics like this to provide access to care and to really broaden our scope on the patients that we can take care of, so thank you.”
Access to Care Grants, funded by the Foundation, enable community organizations to provide dental care to children who would otherwise go without.

Our Grantees are the people who put our mission into action.

What Is A Grant? The AAPD Foundation has awarded more than $6.2 million in grants to 120 organizations providing Dental Homes to more than 550,000 children since 2010. Your support helps fund local grantees through one of the Foundation’s grants and helps a local community continue to expand their work to provide dental care to children in need.

Why this is so important? We help children whose families cannot afford dental care. Our strategic plan focuses on promoting initiatives supporting Dental Homes for all children. Our measures place an emphasis on securing financial support to ensure program growth, increase awareness of the Foundation, and to ensure that operations meet or exceed accepted nonprofit management standards.

2020-2021 Access to Care Grantees Awarded up to $20,000 for one year

- Caridad Center, Inc. (Boynton Beach, FL)
- Cass Community Health Foundation (Kansas City, MO)
- Chandler CARE Center Children’s Medical and Dental Clinic (Chandler, AZ)
- Children’s Dental Foundation (Long Beach, CA)
- Dental Aid, Inc. (Louisville, CO)
- Infant Welfare Society of Chicago (Chicago, IL)
- Kids Smiles (Norwood, PA)
- Maniilaq Association (Kotzebue, AK)
- Midvale Community Building Community, Inc. (Midvale, UT)
- Oak Park River Forest Infant Welfare Society (Oak Park, IL)

View more grantee stories at aapdfoundation.org. Follow us on Facebook, Twitter, Instagram, Linkedin and YouTube at AAPD Foundation.
Meet our 2020-2021 Access to Care Grantees

**Caridad Center, Inc.** (Boynton Beach, FL)
The grant will help support Caridad’s Pediatric Dental Clinic projects that provides access to comprehensive, free dental screening and treatment for 500+ uninsured and underserved children who are living in poverty in Palm Beach County.

**Cass Community Health Foundation**
(Kansas City, MO)
Cass will add a part-time dental hygienist to their dental clinic team to increase access to preventive care. Overall, their plan to improve access to both preventive and restorative care with the addition of a part-time dental hygienist will help achieve their mission of empowering the community through improved health.

**Chandler CARE Center Children’s Medical and Dental Clinic**
(Chandler, AZ)
Funding will bring on a part-time Dental Coordinator to help the clinic foster ongoing relationships with patients, increase touch-points between appointments and after treatment is completed, and encourage patients to utilize the clinic as their Dental Home.

**Children’s Dental Foundation**
(Long Beach, CA)
With a program that serves 3,200 patients of the Greater Long Beach and South Bay areas, Children’s Dental Foundation aims to provide multi-specialty, comprehensive dental treatment and oral health education including vital dental treatment under IV sedation and under general anesthesia in the hospital operating room.

**Dental Aid, Inc.** (Louisville, CO)
Dental Aid, Inc. will be expanding preventive services to Head Start and K-12 school sites, with onsite dental care for highly vulnerable school-age populations, including children with physical and developmental disabilities, and children from immigrant families who do not speak English.

**Infant Welfare Society of Chicago**
(Chicago, IL)
One of Infant Welfare Society of Chicago’s goals is to provide pediatric oral healthcare services and education to vulnerable pediatric patients and their families from the surrounding communities by funding eight dental staff salaries.

**Kids Smiles**
(Norwood, PA)
Kids Smiles will improve access to a Dental Home for children with disabilities and special needs. Funding will support essential comprehensive dental care to children who otherwise would go without the care they need to prevent dental disease.

**Maniilaq Association**
(Kotzebue, AK)
Maniilaq Association is focusing advancing optimal oral health for children by transporting dental staff to each Village to perform dental screenings and treatment on children, promote oral health education, and schedule follow-up appointments. Maniilaq’s patients are 40 to 150 air miles from its main clinic.

**Midvale Community Building Community, Inc.**
(Midvale, UT)
Through their Healthy Smiles Healthy Children project, Midvale will deepen their efforts to improve awareness of the importance of early child dental visits, caries prevention, and establishment of Dental Homes.

**Oak Park River Forest Infant Welfare Society**
(Oak Park, IL)
To help Oak Park River Forest Infant Welfare Society’s goal to increase access to health care for low income Chicago-area children, improve health outcomes for low income children through health education, and improve the health status of Clinic patients, this grant will support salary for one of their dental assistants.

“I feel like when I’m at my Dental Home it’s a place that I belong and I can always count on.”
When AAPD 2020 went Nashvirtual, Dental Home Day was postponed to August and spread out over five days to accommodate COVID safety protocols and social distancing. Nearly 100 children now have a Dental Home, thanks to Dental Home Day(s) host Interfaith Dental Clinic and sponsor Sunstar Americas, Inc., makers of GUM® oral care products.

The back-to-school-time event didn’t have Dental Home Day’s traditional national AAPD member participation, but Tennessee members showed their volunteer state spirit by helping throughout the week. Volunteers included AAPD President-Elect and Clarksville, TN, pediatric dentist Dr. Jeannie Beauchamp.

“The Foundation’s ultimate goal is to ensure that every child, regardless of ability to pay, has access to consistent and compassionate dental care. Dental Home Day is an important part of this effort,” Dr. Beauchamp said. “We are grateful to Interfaith Dental and Sunstar Americas who helped ensure we could bring this event to the children of Nashville – even if it was a few months later than originally planned.”
Leadership

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Dr. Nick Rogers
Immediate Past President

Dr. Teresa Fong
Vice President

Dr. Douglas B. Keck
Treasurer

Dr. Oariona Lowe
Secretary

Dr. Jessica Lee
AAPD President

Dr. Jeannie Beauchamp
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Dr. John Rutkauskas
AAPD/AAPD Foundation Chief Executive Officer

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Trustee

Dr. Kerry Maguire
Trustee

Dr. James D. Nickman
Trustee

Dr. Mario E. Ramos
Trustee

Dr. Deven V. Shroff
Trustee

Mr. Kenneth C. Thomalla
Trustee

Mr. Kevin Thomas
Trustee

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Dr. Teresa Fong, Vice President

Dr. Douglas B. Keck, Treasurer

Dr. Oariona Lowe, Secretary

Dr. Nick Rogers, Immediate Past President

Dr. John Rutkauskas,
AAPD/AAPD Foundation Chief Executive Officer

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Dr. Mario E. Ramos, Marketing Committee Chair

Dr. Deven V. Shroff, Grants and Programs Committee Chair

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Dr. Teresa Fong
Dr. Douglas B. Keck
Dr. John Rutkauskas
Dr. Neophyto (Ned) L. Savide
Dr. Anupama (Anu) R. Tate

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Dr. John Rutkauskas
Dr. Deven V. Shroff
Mr. Kenneth C. Thomalla

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Dr. Reza Ardalan
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Dr. Carolyn B. Crowell
Dr. Paul A. Kennedy III
Dr. Kerry Maguire
Dr. Nick Rogers
Dr Neophyto (Ned) L. Savide
Mr. Kevin Thomas

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Dr. Clifford R. Hartman
Dr. Shari C. Kohn
Dr. Cheen Y. Loo
Dr. James Nickman
Dr. Anupama (Anu) R. Tate
Dr. Joseph S. Young
Dr. Stacy I. Weedon

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Dr. Courtney Alexander
Dr. Lois A. Jackson
Ms. Diane Johnson Krueger
Dr. Oariona Lowe
Dr. C. Ashley Orynich
Mr. Kenneth C. Thomalla

AAPD Foundation Staff

Paul Amundsen, MNA, CFRE
Vice President for Development and Charitable Programs

Michelle Hidalgo, MS
Development and Marketing Manager

Jasmine Williams
Grants & Programs Assistant

C. Scott Litch, Esq., CAE
AAPD COO and General Counsel
Leadership Institute

On December 12, 2019, the AAPD and the AAPD Foundation welcomed 30 members and three American College of Dentists members to their first Leadership Institute session as newly established Cohort VI. Sponsored by Ultradent Products, Inc. and partnered with Kellogg School of Management at Northwestern University, Leadership Institute Cohort VI began their first of three on-campus weekend sessions. With classes ranging from high performance negotiation skills and strategy formulation, participants were able to engage in educational experiences with some of the brightest minds in leadership development.

“I love my dentist because they can just explain so much. You could really understand them even if they use hard words that you can’t understand if you’re young. They still explain it really well.”
Thank You for Your Support

We are grateful to these generous donors who have made multi-year pledges, joining our circles of support. Donors making President’s, Gold, Platinum and Legacy Circle contributions are recognized in perpetuity while those individuals making Leader’s Circle Gifts are recognized for their generosity during their pledge period.

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Dr. N. Sue Seale Coll †
Dr. J. Kyle and Mrs. Jill House
Dr. and Mrs. Philip H. Hunke
Mr. John Kornitzer
Dr. Oariona Lowe
Dr. Kerry Maguire
Dr. Jerome B. Miller †

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Dr. Sandra L. Armstrong
Dr. Maria Aslani-Breit
Dr. S. Kimberly Jones
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Dr. Makiko Kuriya
Dr. Venetia Laganis
Jacob and Sophie Lee
Dr. Roberto N. Loar
Dr. Roger W. Lucas
Dr. Manav and Dr. Anu Malik
Dr. Natalie Mansour
Dr. Vinod Miriyala
Drs. Evan J. and Lindsey M. Reed
Dr. Jeffrey D. Rhodes
Dr. Ryan S. Roberts
Mr. Chris Sands
Dr. Sally W. Schuette
Dr. Gregory B. Sheppard
Dr. Scott D. Smith
Dr. Maria B. Tiefenbach
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Mr. and Mrs. Paul Amundsen
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Dr. Carolyn A. Kerins
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Dr. Venetia Laganis
Jacob and Sophie Lee
Dr. Roberto N. Loar
Dr. Roger W. Lucas
Dr. Manav and Dr. Anu Malik
Dr. Natalie Mansour
Dr. Vinod Miriyala
Drs. Evan J. and Lindsey M. Reed
Dr. Jeffrey D. Rhodes
Dr. Ryan S. Roberts
Mr. Chris Sands
Dr. Sally W. Schuette
Dr. Gregory B. Sheppard
Dr. Scott D. Smith
Dr. Maria B. Tiefenbach
Dr. Stacy Weedon
† Deceased
2019-2020 Donors

Thank you to the individuals listed below who made annual contributions to AAPD Foundation during July 1, 2019, through June 30, 2020. The people listed here include donors who made pledge contributions and/or single contributions.

Thank you to each and every one of you for your generosity and commitment to the cause.

*5+ year Consecutive Donor

$10,000 and above
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Dr. and Mrs. James D. Nickman
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Dr. Whitney R. Wignall *

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Dr. Maria Aslani-Breit
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Jacob and Sophie Lee
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Drs. Manav and Anu Malik
Natalie Mansour DMD
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Ms. Kimberly Hokanson
Dr. Lizbeth Holguin
## COMPARATIVE STATEMENT OF FINANCIAL POSITION
As of June 30, 2020

<table>
<thead>
<tr>
<th>ASSETS</th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and Equivalents</td>
<td>$2,018,585</td>
<td>$565,094</td>
</tr>
<tr>
<td>Unconditional Promises To Give, Less</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Allowance of $226,700 in 2020 and $158,900 in 2019</td>
<td>$822,548</td>
<td>$1,008,696</td>
</tr>
<tr>
<td>Interest &amp; Dividend Receivable</td>
<td>$38,328</td>
<td>$26,769</td>
</tr>
<tr>
<td>Due From Affiliate</td>
<td>$5,447</td>
<td>$42,636</td>
</tr>
<tr>
<td>Prepaid Expenses</td>
<td>$15,841</td>
<td>$213,220</td>
</tr>
<tr>
<td>Investments</td>
<td>$16,341,813</td>
<td>$16,732,534</td>
</tr>
<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td><strong>$19,242,562</strong></td>
<td><strong>$18,588,949</strong></td>
</tr>
</tbody>
</table>

| LIABILITIES | | |
| Accounts Payable | $ – | $6,171 |
| Accrued Expenses | $783,679 | – |
| Due To Affiliate | $30,584 | $108,382 |
| Deferred Revenue | $42,289 | $2,289 |
| **TOTAL LIABILITIES** | **$856,552** | **$116,842** |

| NET ASSETS | | |
| Without Donor Restrictions | $17,009,369 | $16,809,318 |
| With Donor Restrictions | $1,376,641 | $1,662,789 |
| **TOTAL NET ASSETS** | **$18,386,010** | **$18,472,107** |

| TOTAL LIABILITIES AND NET ASSETS | | |
| **$19,242,562** | **$18,588,949** |
COMPARATIVE STATEMENT OF ACTIVITIES
as of June 30, 2020

<table>
<thead>
<tr>
<th>WITHOUT DONOR RESTRICTIONS NET ASSETS</th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Without Donor Restrictions Revenues:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributions</td>
<td>$167,023</td>
<td>$371,333</td>
</tr>
<tr>
<td>Major Gifts and Circle Pledges</td>
<td>1,131,884</td>
<td>233,159</td>
</tr>
<tr>
<td>Affiliate Support</td>
<td>135,073</td>
<td>266,266</td>
</tr>
<tr>
<td>Fee-for-Service</td>
<td>–</td>
<td>50,000</td>
</tr>
<tr>
<td>Net Investment Income</td>
<td>1,062,319</td>
<td>1,592,186</td>
</tr>
<tr>
<td><strong>TOTAL WITHOUT DONOR RESTRICTIONS REVENUES</strong></td>
<td><strong>$2,496,299</strong></td>
<td><strong>$2,512,944</strong></td>
</tr>
<tr>
<td>Net Assets Released from Restrictions</td>
<td>567,998</td>
<td>793,253</td>
</tr>
<tr>
<td><strong>Total Without Donor Restrictions Revenues and Releases From Restrictions</strong></td>
<td><strong>$3,064,297</strong></td>
<td><strong>$3,306,197</strong></td>
</tr>
<tr>
<td>Expenses:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program Services</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Grants and Awards</td>
<td>$1,067,518</td>
<td>$926,163</td>
</tr>
<tr>
<td>Grant Making Costs</td>
<td>227,284</td>
<td>212,868</td>
</tr>
<tr>
<td>Support Services</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Marketing</td>
<td>185,085</td>
<td>209,262</td>
</tr>
<tr>
<td>Fundraising - Contributions</td>
<td>273,925</td>
<td>549,418</td>
</tr>
<tr>
<td>Management and General</td>
<td>1,110,434</td>
<td>340,743</td>
</tr>
<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td><strong>$2,864,246</strong></td>
<td><strong>$2,238,454</strong></td>
</tr>
<tr>
<td>Change in Without Donor Restrictions Net Assets</td>
<td><strong>$200,051</strong></td>
<td><strong>$1,067,743</strong></td>
</tr>
<tr>
<td>Without Donor Restrictions Net Assets at Beginning of Year</td>
<td>16,809,318</td>
<td>15,741,575</td>
</tr>
<tr>
<td><strong>TOTAL WITHOUT DONOR RESTRICTIONS NET ASSETS AT END OF YEAR</strong></td>
<td><strong>$17,009,369</strong></td>
<td><strong>$16,809,318</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>WITH DONOR RESTRICTIONS NET ASSETS</th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions</td>
<td>$5,767</td>
<td>$8,979</td>
</tr>
<tr>
<td>Major Gifts and Circle Pledges</td>
<td>276,083</td>
<td>430,900</td>
</tr>
<tr>
<td>Net Assets Released from Restrictions</td>
<td>(567,998)</td>
<td>(793,253)</td>
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<tr>
<td>Increase (Decrease) in With Donor Restrictions Net Assets</td>
<td>$(286,148)</td>
<td>$(353,374)</td>
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<td>With Donor Restrictions Net Assets at Beginning of Year</td>
<td>1,662,789</td>
<td>2,016,163</td>
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<tr>
<td><strong>TOTAL WITH DONOR RESTRICTIONS NET ASSETS AT END OF YEAR</strong></td>
<td><strong>$1,376,641</strong></td>
<td><strong>$1,662,789</strong></td>
</tr>
<tr>
<td><strong>TOTAL NET ASSETS</strong></td>
<td><strong>$18,386,010</strong></td>
<td><strong>$18,472,107</strong></td>
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</tbody>
</table>