AAPD Foundation is the nation's largest dentist-led foundation dedicated to children’s oral health.

We believe that every child, regardless of ability to pay, deserves a Dental Home – a place to receive consistent, compassionate and quality dental care.

Thanks to the generosity of people like you, the Foundation has awarded more dollars to help children than any other national dental charity. These funds have helped local community organizations provide dental services to more than 350,000 children who may otherwise not be able to afford care.

Our goal is to provide Dental Homes to One Million Children by 2022.

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A NOTE FROM OUR PRESIDENT AND CEO

This is an exciting letter to write as we have big news to share. The cover of this Annual Report may have tipped our hand just a bit, so let’s get right to it! Drumroll please …

After much research, evaluation and discussions, the Board of Trustees has unanimously voted to change our name and introduce a new slogan to strengthen the wonderful brand that we have built thanks to your support.

We are proud to introduce:

Those of you have been part of our organization for a while will recognize the AAPD Foundation as our original name. Reintroducing this name is a smart, forward-focused evolution that takes us back to our roots while positioning us for future growth.

Our name, AAPD Foundation, makes a clear connection to pediatric dentistry and presents an understandable face to pediatric dentists, patients and the public.

Big Love for Little Teeth. We are simply thrilled with this slogan. It clearly describes pediatric dentistry as a profession and the caring, generous spirit of pediatric dentists.

Like our new name, the slogan is another connection to our parent, the AAPD. As the “Big Authority on Little Teeth,” the Academy represents pediatric dentistry’s clinical expertise or brain. By focusing on Love, the AAPD Foundation represents pediatric dentistry’s compassion or heart.

We’ve made ambitious goals for the next few years – chief among them helping our grantees provide Dental Homes to One Million Children by June 2022. This rebranding will be a pivotal step in helping us reach that goal.

Thank you for all you do for the children in your care and those who are unable to afford care without the AAPD Foundation. We look forward to your continued support of the Foundation as we all spread Big Love for Little Teeth.

Thanks to a results-driven mission, increases in annual contributions and assets approaching $18 million, we are the nation’s largest dentist-led charity dedicated exclusively to child oral health.

Your efforts have put the Foundation on pace this year to issue more than $1.3 million in new grants and commitments – the most we’ve ever made in a single year.

We are thrilled and grateful to you and all our supporters for helping us achieve this impressive programmatic and financial growth.

Thanks to Nick Rogers, DDS
President

John S. Rutkauskas, DDS, MBA, CAE
Chief Executive Officer

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President

John S. Rutkauskas, DDS, MBA, CAE
Chief Executive Officer
“Extending access to care to vulnerable populations will help reduce the incidence of cavities and have a positive impact on the overall health of the next generation.”

Renee Ramirez, Chief Executive Officer, Waukesha County Community Dental Clinic

Our Mission
EVERY CHILD deserves a dental home

Our Goal
ONE MILLION children served

5 million dollars given
350,000 children received dental homes*
98 organizations
32 states and DC

*since 2010
Access to Care Grants, funded solely by donations to the Foundation, enable community organizations to provide dental care to children who would otherwise go without. These children often have rampant caries and serious infections. Some have never seen a toothbrush. Too many live in constant pain.

Our Grant recipients are there on the front lines, often covering sprawling geographic areas or heavily populated urban areas. Most are committed to never turning away a patient for any reason. All exemplify the generosity of pediatric dentists.

Our Grantees are the people who put our mission into action. **We are grateful.**

“AAPD Foundation has given many organizations the opportunity to think outside the box and expand their reach to improve the smiles and overall health of the children in their community.”

*Tonya K. Fuqua, DDS, Program Director, Save a Smile*

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**Access to Care Grants include:**

- **Single-year Grants** up to $20,000
- **Pilot Grants** up to $125,000 to fund special projects
- **Multi-year Grants** of $225,000 and $375,000
Get to Know Our 2018-2019 Access to Care Grantees

Aunt Martha’s Health and Wellness, Inc.
Olympia Fields, Ill.

Aunt Martha’s serves thousands of economically disadvantaged children of all ages from 12 Illinois counties. Following-up with each patient to help them maintain their oral health care routine is a big job. Enter a new part-time Dental Liaison hired with funds from the Access to Care Grant. The Dental Liaison handles recare duties to ensure children follow their oral care routines including attending regular appointments at their Dental Home.

Beaufort Jasper Hampton Comprehensive Health Services, Inc. (BJHCHS)
Ridgeland, S.C.

BJHCHS promotes access to care by treating patients in a variety of settings including fixed dental sites, school-based sites and two mobile units. A large dental staff of dentists, hygienists and dental assistants provide dental care while “navigators” identify prenatal patients and children in need and connect them with the appropriate services. Navigators ensure continuity of care by scheduling future visits, reviewing care plans, following up on missed visits, and coordinating referrals to specialists.

Community Volunteers in Medicine
West Chester, Pa.

The only provider of totally free, comprehensive dental care for the uninsured in the Chester County region, CVIM is a full-service, seven-operatory office that provides care five days and two evenings a week. Staff and volunteers also participate in extensive dental outreach programs and manage two mobile dental outreach sites to serve those who cannot come to the dental office.
DotHouse Health
Dorchester, Mass.

Since its founding as a settlement house in 1887, DotHouse Health (DHH) has served a diverse population. Over 90% of DHH patients live at or below 200% of poverty and over 85% of patients self-identify as a racial or ethnic minority. Children and parents who are ethnic and cultural minorities have higher rates of caries and lower rates of dental visits and tend to primarily seek dental care for emergency reasons. To reach these children, DHH integrates a dental visit into well-child medical appointments. Children go straight from the physician to the pediatric dentist. Access to Care Grant funds helped DHH purchase dental chairs and equipment to create a fully-service dental suite in the medical office.

Erie Family Health Center
Chicago, Ill.

A knee-to-knee exam pilot program, funded in part by the Access to Care Grant, brings dental care right to children during their pediatric appointments. The dental team steps in to conduct a comfortable, preliminary oral exam as the child is held by a parent or caregiver. This seamless introduction to dental care makes it easy for children to transition to a Dental Home at an Erie Dental Clinic.

Healthy Kids School-Based Health Clinic: Bright Smiles
Iowa City, Iowa

Bright Smiles is an effective collaboration between the Healthy Kids Clinic, the University of Iowa College of Dentistry, the Johnson County Public Health Department and a new, pilot initiative at the Iowa City Free Medical Clinic. The Access to Care Grant is helping Bright Smiles expand the dental care program at the Iowa City Free Medical Clinic so more children have access to quality dental care.

Heart of Florida Health Center
Ocala, Fla.

A new digital x-ray machine purchased with Access to Care Grant funds is making a big difference at the Heart of Florida Health Center. The machine has increased office efficiencies, improved patient diagnosis and made appointments more comfortable for children. Staff reports that the better in-office experience results in better home care and fewer missed follow-up appointments.

“Minutes saved throughout the day equates to hours over weeks that can be devoted to treatment, education and outreach. Greatly improved image resolution will make it easier for pediatric dentists to diagnose and treat their patients, improving the quality of clinical dental services.”

– Elsa Abrams, DDS, Heart of Florida Health Center

“The warm hand-off from pediatric provider to hygienist ensures that children and families who may never have sought dental care are introduced to a dental home within a primary care environment.”

– Michelle Nadow, DotHouse Health
Indiana University School of Dentistry (IUSD)  
*Indianapolis, Ind.*

IUSD provides Dental Homes to recently arrived legal refugees and asylum seekers mainly from Syria, Burma and Ethiopia, as well as American children whose families struggle with financial insecurity.

“Many of the recent arrivals have no understanding of how to maintain a healthy mouth and the importance of preventative oral care for overall health. The attitude remains that the ‘baby’ teeth are not important as they fall out; so why should we and parents spend time and money treating them? This is where education is very important. With this Grant, we will be able to educate families, examine children and help them become dentally fit.”

– Dr. John Norton Williams,  
*Indiana University School of Dentistry*

Kokua Kalihi Valley Comprehensive Family Services (KKV)  
*Honolulu, Hawaii*

KKV operates in a densely populated urban community rich with cultural wisdom, but rife with socioeconomic inequity. KKV is using Access to Care Grant funds to reach more children through a variety of initiatives such as:

- bringing KKV’s mobile dental clinic to more schools,
- integrating dental care with primary care to facilitate referrals, and
- training new pediatric dentists to treat children in underserved communities.

Midvale Community Building Community, Inc. (CBC)  
*Midvale, Utah*

Families served by Midvale CBC are predominantly immigrants with limited English proficiency and little understanding of preventative dental care. Most will not seek out dental care on their own. To reach these families, Midvale is using Access to Care funds to support a home outreach effort. Dental teams identify children in need and make at least two home visits—one before and one after a dental clinic visit—to keep oral health care top-of-mind and increase the likelihood that children will maintain a good oral care routine.

“The outreach approach addresses several key barriers to dental care including a perceived low value of preventative dental care. Many parents do not have personal experience seeking preventive care and are reluctant to bring in children when there is ‘no problem.’ Home visits help parents develop knowledge of the importance of preventative care.”

– Mauricio Agramont,  
*Midvale Community Building Community, Inc.*
The Center’s “Healthy Smiles for Bright Futures” program integrates pediatric dentistry with the obstetrics and pediatric departments so more children receive dental care before their first birthday.

Every expectant mother receives a warm hand-off from her OB appointment directly to the dental department where she receives education and treatment. Once the baby is born, a pediatric dentist and a community dental health worker attend the baby’s well-child physician visits to explain the importance of dental care and schedule a dental appointment, increasing the likelihood that the parent will bring the baby to the dentist for early and regular care.

“Children see the physician quite often in the first year of life, but many parents may not make a dental appointment. To address this, our community dental health workers and registered dental assistants meet with parents at well-child physician visits in order to establish a Dental Home before they reach the age of 12 months.”

– Kathryn Powell, Petaluma Health Center

Located in the northern most peninsula, on the shores of Lake Superior, the Red Cliff Community Health Center Dental Clinic serves Red Cliff and the surrounding community from as far as 100 miles away. The Clinic, located in Red Cliff, provides free public transportation for Red Cliff families to appointments as needed. Children requiring special treatment, including treatment under sedation, must travel to a hospital located far from their Dental Home, where care is often cost prohibitive. With funds from the Access to Care Grant, four dental assistants will receive Pediatric Advance Life Support training, making it possible to treat children in need of sedation on site and at their dental home.

Building trust with parents is the first step in Well Child Center’s “First Tooth Visit” program. Dental staff explains the importance of healthy baby teeth and parents’ role in ensuring their children have the advantage of good oral health. This empowers parents to start a good home care routine and bring their children back for regular dental visits.

“With the support of the Access to Care Grant and other generous supporters we are able to steward clients from being first-time patients to establishing regular, recurring visits with WCC as their Dental Home.”

– Trisha Roth, Well Child Center
**Dental Home Day Brings Healthy Smiles to Hawaii’s Children**

Aloha! With this warm Hawaiian greeting, pediatric dentists from across the U.S. welcomed more than 100 of Hawaii’s children to Dental Home Day 2018 at the Waianae Coast Comprehensive Health Center (WCCHC). Dental Home Day is an annual event that kicks off the AAPD Annual Session.

Participating children received check-ups, cleanings instruction and treatment. They also spent time with the visiting dentists learning about good oral hygiene and home care.

For the children, Dental Home Day marked the first appointment in a full year of free dental care at WCCHC thanks in part to a grant by the Foundation and the support of Sunstar Americas.

For the visiting dentists, Dental Home Day is a chance to give back while seeing first-hand the great work done by Foundation grantees.

Dental Home Day is not a one-time shot of goodwill. The Foundation has been working in Hawaii over the past several years to help communities address Hawaii’s pediatric oral care challenge. Hawaii’s children have the highest prevalence of tooth decay in the U.S.; 52% higher than the national average, according to Hawaii Smiles, a Hawaii State Department of Health (2014-2015) report. The study found that 22 percent of children had untreated tooth decay and seven percent were in need of urgent dental care because of pain or infection demonstrating that many do not have the dental care they need.

On Oahu, the Foundation has granted a total of $65,000 since 2017 to three community health centers: Waianae Coast Comprehensive Health Center, Kokua Kalihi Valley Comprehensive Family Services and Kalihi-Palama Health Center.

**“We are grateful to AAPD Foundation for their grant to support our pediatric dental program. Dental Home Day has been a fun way to celebrate this generous gift while also giving visiting dentists a chance to share with children and their family members how important early and consistent dental care is to their overall health.”**

— Dr. Dan Fujii

**WCCHC dental director**
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“Pediatric dentistry is our very foundation. It is our strength. It’s what sets us apart from other organizations. We are proud and excited to continue our work as the AAPD FOUNDATION.”

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AAPD Foundation President

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Dr. John J. Caravolas *
Dr. Vanessa G. Carpenter
Dr. Susan H. Carron *
Dr. Nina B. Casaverde
Dr. Darren D. Chamberlain
Dr. William L. Chambers *
Dr. Ritu K. Chandak *
Dr. Andrew D. Chandler
Dr. Stephanie C. Chen *
Dr. Yi-Ju Chen
Dr. Barrie B. Choate *
Dr. David A. Ciesla
Dr. Katherine E. Clark
Dr. Theresa L. Clifton
Dr. H. Bryan Closkey *
Dr. Jill Cohen Lasky
Dr. John W. Kersey Jr.
Dr. Lori J. Kerber
Dr. Juliette Keller
Dr. Trevor H. Keller
Dr. John J. Keating III *
Dr. Jeffrey D. Kearns *
Dr. Lynn M. Karr
Dr. Lisa M. Kawashita 
Dr. John A. Gawlik
Dr. Geraldine Garcia-Rogers *
Dr. Lisa M. Gabrish*
Dr. Lynn K. Fujimoto *
Dr. Douglas S. Fry
Dr. Daniel D. Freeman
Dr. Venita C. Freeman
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Dr. Kirk E. Fuhriman
Dr. Lynn K. Fujimoto *
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Dr. Jonathan M. Gidan *
Dr. D. Ray Gifford *
Dr. Robert J. Gillmeister *
Dr. Daniel M. Gindi
Dr. D. Michael Goebel *
Dr. Felicia L. Gains
Dr. Jay Goldsleger *
Dr. Mark S. Goldstein
Dr. Megan M. Goliveau
Dr. Joseph M. Gonzalez *
Dr. Lori C. Good
Dr. Joseph T. Gordon
Dr. Marsha A. Gordon
Dr. Audrey E. Gordon
Dr. Kristine A. Grazioso
Dr. Allison Green
Dr. Deborah A. Gries
Dr. Scott E. Dillingham
Dr. Michael P. Dimmao
Dr. Julie B. Dimock *
Dr. Thai-An Doan
Dr. Jill M. Donaldson *
Dr. Edward L. Donaldson Jr. *
Dr. Thea Dosanjh
Dr. R. Danford Doss *
Dr. Allison L. Dowd
Dr. William H. Dunklin III *
Dr. Mary Beth Dunn
Dr. Dennis M. Dunne *
Dr. Donald F. DuPeron
Dr. Sophie Duval-Austin *
Dr. J. Bradley Ecker
Dr. Robert L. Edmonstone *
Dr. Mark A. Ellis
Dr. Shelley W. Ellis
Dr. Robert Ellis Jr.
Dr. Kimberly C. Elvington
Dr. Rodman O. Emory
Dr. Luis S. Englebardt
Dr. Shalija D. Ensr
Dr. Constance Epps
Dr. Ralph P. Ergas
Dr. Felipe H. Esparza
Dr. Kelli L. Ettelbrick
Dr. Richard W. Eytel *
Dr. Barry J. Farmer *
Dr. Naina S. Farooq
Dr. Deema Farsi
Dr. Melanie J. Fatone *
Dr. Paul H. Fellers III
Dr. John P. Ficarelli
Dr. Denise E. Fisher
Dr. Carey L. Fister
Dr. Mary A. Flagman *
Dr. Michelle A. Flanagan *
Dr. Suzanne E. Fournier *
Dr. Lisa M. Fox
Dr. Renee D. Fraser
Dr. Daniel D. Freeman
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Dr. Deborah A. Gries
Mr. Scott Griffin
Dr. Sandra E. Czybicki
Dr. Sonia Carmela S. Cuevara
Dr. Sonia Gutierrez *
Dr. Thomas D. Hall
Dr. Nancy I. Hammond
Dr. Eric S. Hans
Dr. Robert S. Haring
Dr. Amybeth Harmon *
Dr. Douglas J. Harrington *
Dr. Robert B. Harrison *
Dr. Robin D. Harshaw
Dr. Carl J. Hash
Dr. David M. Hasson *
Dr. Stephen M. Heaney
Dr. James T. Hedrick
Dr. Lorraine M. Henderson
Dr. Sarita M. Henry
Dr. Heidi A. Herbst *
Dr. Gonzalo Hernandez *
Dr. Steven J. and Joy
Angie R. Hernandez
Dr. Nancy E. Hijjawi *
Dr. Nicola C. Hill-Cordell *
Dr. Deborah A. Himelhoch *
Dr. Trs. Ty and Erin Hinze
Dr. Laila B. Hishaw
Dr. Ashley E. Hoban *
Dr. Eric D. Hodges
Dr. Kirby C. Hoetker
Dr. Jeffrey A. Hoffman
Dr. Stephen E. Hoffmann
Dr. Michael Hoffmann
Dr. Terry W. Holder
Dr. Abby S. and Craig S. Holland
Dr. Donald T. Horn
Dr. William C. Horton
Dr. Burton A. Horwitz
Dr. Harold E. Howard Jr. *
Dr. Charles H. Hughes
Dr. Howard H. Hunt Jr.
Dr. Jessiie Hunter
Dr. Thomas G. Ison
Dr. John Iwasaki
Dr. Stephanie L. Jackson
Dr. Kyle R. Jackson
Dr. Laurie B. Jacobs *
Dr. Khaled A. Jadid
Dr. Margot J. Jaffe *
Dr. Angelika Jahnigen
Dr. Bergen B. James
Dr. Jill C. Jenkins
Dr. Hal S. Jeter
Dr. Erin L. Johnson
Mr. Shawn Johnson
Dr. David L. Jones
Dr. Kelly M. Jones
Dr. Lauren B. Jones
Dr. Patricia I. Juarez
Dr. Emily E. Kaiser
Dr. Lynn M. Karr
Dr. Neill M. Katsura
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Dr. Juliette Keller
Dr. Dietmar Kennel *
Dr. Lori J. Kerber
Dr. John W. Kersey Jr.
Dr. Nilofer A. Khatri
Dr. Ameneh Khosrovani
Dr. Jennifer L. Kiening *
Dr. Constance M. Killian *
Dr. Hae Sook Kim
Dr. Timothy R. Kincel
Dr. Richard A. Kline *
Dr. Michelle R. Kobayashi
Dr. Stephanie B. Kobol
Dr. Gerald Krause *
Dr. Manivara P. Krone *
Dr. Reena Kuba *
Dr. Federico F. Lago
Dr. Dennis W. Lam
Dr. Katherine Lane
Dr. Michael O. Lasky
Dr. Mai T. Le *
Dr. Michael J. Leach
Dr. Andrea R. Lederman-
Cotton *
Dr. Sungki Lee
Dr. Brian B. Lee
Dr. Christopher C. Lee
Dr. Dora Lee
Dr. W. Lee Lewis *
Dr. Jasper L. Lewis Jr. *
Dr. William H. Lieberman *
Dr. Randy Q. Ligh
Dr. Candace C. Light *
Dr. George B. Liles *
Dr. Doris Lin-Song *
Dr. Rochelle Lindemeyer *
Dr. Donna Lindsey
Dr. Mark S. Lisagor *
Dr. Robyn R. Loewen *
Dr. Sally Sue M. Lombardi *
Dr. Kaneta R. Lott
Dr. Lawrence A. Louie
Dr. Randall K. Lout
Dr. Larry V. Loveridge
Dr. Flor D. Loya-Costable
Dr. Janice A. Lujas *
Dr. Alberto Lugo *
Dr. Antoinette A. Lukasik
Dr. Larry S. Luke *
Dr. Trace M. Lund
Dr. Dina Lunken
Dr. Thomas J. Madl Jr. *
Dr. Margaret Madonian *
Dr. Christopher L. Maestrello
Dr. Rachel A. Maher
Dr. Richard A. Mandelaris
Dr. Nina Mandelman
Dr. Jaime K. Marchi
Dr. Maria G. Marranzini *
Dr. Brian S. Martin
Dr. Robert B. Martin *
Dr. Julie A. Martinez *
Dr. Vered Maslavi
Dr. Claudia Masouredis
Dr. D. Cody Mast
Dr. Kim J. Mathews
Dr. Rosalie V. Matos *
Dr. Charles U. Mauney Jr.
Dr. Dale Mayfield *
Dr. Denise L. McCaillister
Dr. Silas E. McCaichin *
Dr. Laura B. McAuley
Dr. Georganne P. McCandless *
COMPARATIVE STATEMENT OF FINANCIAL POSITION
As of June 30, 2018

<table>
<thead>
<tr>
<th>ASSETS</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and Equivalents</td>
<td>$ 515,480</td>
<td>$ 451,385</td>
</tr>
<tr>
<td>Unconditional Promises To Give, Less</td>
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<td></td>
</tr>
<tr>
<td>Allowance of $56,375 in 2018 and $158,000 in 2017</td>
<td>$ 1,362,070</td>
<td>$ 961,226</td>
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<tr>
<td>Interest &amp; Dividend Receivable</td>
<td>$ 25,287</td>
<td>$ 22,563</td>
</tr>
<tr>
<td>Due From Affiliate</td>
<td>$ 71,793</td>
<td>$ 64,118</td>
</tr>
<tr>
<td>Prepaid Expenses</td>
<td>$ 338,292</td>
<td>$ 283,613</td>
</tr>
<tr>
<td>Investments</td>
<td>$15,599,752</td>
<td>$14,982,750</td>
</tr>
<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td><strong>$ 17,912,674</strong></td>
<td><strong>$ 16,765,655</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>LIABILITIES</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts Payable</td>
<td>$ 16,047</td>
<td>$ 18,715</td>
</tr>
<tr>
<td>Due To Affiliate</td>
<td>$ 86,600</td>
<td>$ 212,677</td>
</tr>
<tr>
<td>Deferred Revenue</td>
<td>$ 52,289</td>
<td>$ 102,289</td>
</tr>
<tr>
<td><strong>TOTAL LIABILITIES</strong></td>
<td><strong>$ 154,936</strong></td>
<td><strong>$ 333,681</strong></td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>NET ASSETS</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted</td>
<td>$ 15,741,575</td>
<td>$ 14,783,984</td>
</tr>
<tr>
<td>Temporarily Restricted</td>
<td>$ 2,016,163</td>
<td>$ 1,647,990</td>
</tr>
<tr>
<td><strong>TOTAL NET ASSETS</strong></td>
<td><strong>$ 17,757,738</strong></td>
<td><strong>$ 16,431,974</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>TOTAL LIABILITIES AND NET ASSETS</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>TOTAL LIABILITIES AND NET ASSETS</strong></td>
<td><strong>$ 17,912,674</strong></td>
<td><strong>$ 16,765,655</strong></td>
</tr>
</tbody>
</table>
## COMPARATIVE STATEMENT OF ACTIVITIES

as of June 30, 2018

### UNRESTRICTED NET ASSETS

<table>
<thead>
<tr>
<th>Description</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Unrestricted Revenues:</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributions</td>
<td>$273,282</td>
<td>$466,214</td>
</tr>
<tr>
<td>Major Gifts and Circle Pledges</td>
<td>36,138</td>
<td>69,933</td>
</tr>
<tr>
<td>Affiliate Support</td>
<td>404,000</td>
<td>574,662</td>
</tr>
<tr>
<td>Fee-for-Service</td>
<td>50,000</td>
<td>112,400</td>
</tr>
<tr>
<td>Net Investment Income</td>
<td>1,618,131</td>
<td>2,022,355</td>
</tr>
<tr>
<td><strong>TOTAL UNRESTRICTED REVENUES</strong></td>
<td>$2,381,551</td>
<td>$3,245,564</td>
</tr>
<tr>
<td>Net Assets Released from Restrictions</td>
<td>328,955</td>
<td>364,206</td>
</tr>
<tr>
<td><strong>Total Unrestricted Revenues and Releases From Restrictions</strong></td>
<td>$2,710,506</td>
<td>$3,609,770</td>
</tr>
<tr>
<td><strong>Expenses:</strong></td>
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<td></td>
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<tr>
<td>Program Services</td>
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</tr>
<tr>
<td>Grants and Awards</td>
<td>$587,483</td>
<td>$1,562,309</td>
</tr>
<tr>
<td>Grant Making Costs</td>
<td>194,038</td>
<td>82,178</td>
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<tr>
<td>Support Services</td>
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<tr>
<td>Marketing</td>
<td>177,908</td>
<td>190,207</td>
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<tr>
<td>Fundraising - Contributions</td>
<td>427,453</td>
<td>588,699</td>
</tr>
<tr>
<td>Management and General</td>
<td>366,033</td>
<td>241,774</td>
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<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td>$1,752,915</td>
<td>$2,665,167</td>
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<tr>
<td>Change in Unrestricted Net Assets</td>
<td>$957,591</td>
<td>$944,603</td>
</tr>
<tr>
<td><strong>Unrestricted Net Assets at Beginning of Year</strong></td>
<td>14,783,984</td>
<td>13,839,381</td>
</tr>
<tr>
<td><strong>TOTAL UNRESTRICTED NET ASSETS AT END OF YEAR</strong></td>
<td>$15,741,575</td>
<td>$14,783,984</td>
</tr>
</tbody>
</table>

### TEMPORARILY RESTRICTED NET ASSETS

<table>
<thead>
<tr>
<th>Description</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions</td>
<td>$67,811</td>
<td>$30,445</td>
</tr>
<tr>
<td>Major Gifts and Circle Pledge</td>
<td>629,317</td>
<td>81,133</td>
</tr>
<tr>
<td>Net Assets Released from Restrictions</td>
<td>(328,955)</td>
<td>(364,206)</td>
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<tr>
<td><strong>Increase (Decrease) in Temporarily Restricted Net Assets</strong></td>
<td>$368,173</td>
<td>$(252,628)</td>
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<tr>
<td><strong>Temporarily Restricted Net Assets at Beginning of Year</strong></td>
<td>1,647,990</td>
<td>1,900,618</td>
</tr>
<tr>
<td><strong>TOTAL TEMPORARILY RESTRICTED NET ASSETS</strong></td>
<td>$2,016,163</td>
<td>$1,647,990</td>
</tr>
<tr>
<td><strong>AT END OF YEAR</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL NET ASSETS</strong></td>
<td>$17,757,738</td>
<td>$16,431,974</td>
</tr>
</tbody>
</table>